



## FEW PLACES COME UNDER AS MUCH SCRUTINY AS YOUR LOCAL DOCTOR'S WAITING ROOM.

When you've flicked through the regulation well-thumbed magazines and scanned through the latest notices on the board, what else is there to do but stare at the floor, the walls, the ceiling and the paintwork...?

That's one reason Practice Manager Stan Newington brought in **Albion Property Services**.

Tired of trying to source suitable plumbers, electricians, joiners, builders and an assortment of other tradesmen when repairs were needed at the Newton Place Surgery, Faversham, Stan discovered **Albion Office Interiors** offered the ideal solution – a fully-managed maintenance contract with the company's maintenance division, **Albion Property Services**.

The Practice was already impressed with the work of **Albion** from previously successful one-off projects. Consequently, they knew the high standard of their workmanship, their speedy, clean and friendly service – and their ability to deliver a bespoke and quality service, on time.

## CASE STUDY

# Newton Place Surgery



“Because the original job meant knocking down walls in our main waiting area, we really wanted the work done outside of surgery hours,” said Stan. “**Albion** showed us how the work could be done much more cost effectively during normal working hours and, true to their word, everything went smoothly and seamlessly, with no disruption to the practice or our patients.

**Albion Property Services** devised a 5-year plan for the surgery, which now benefits from regular visits from the **Albion** team and a guaranteed level of service.

As well as knowing they have a reliable team on call for emergencies, the surgery is also able to plan – and budget better – for its ongoing routine maintenance.

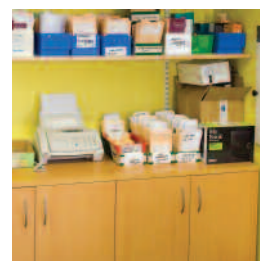
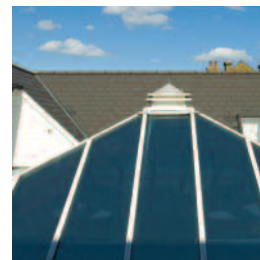
Stan said: “This is a busy surgery with more than 11500 patients on our list. If something needs repairing, it is reassuring to know we can pick up the phone and **Albion** will respond immediately. Whatever we throw at them, they never say no – and every job is carried out promptly and to the same high standard.”

In the past few months, **Albion Property Services** has installed lighting in the car park, carried out a phased replacement carpeting project, and manufactured and installed a purpose-built reception filing and storage unit, hand-built at **Albion Office Interiors’** joinery company in Faversham.

Word soon started to spread about the surgery’s new maintenance contract and **Albion** now has a number of other local surgeries on its books, as well as a variety of businesses which are constantly in the public eye and need to present a professional image at all times.

## THE SURGERY’S VERDICT?

“We were so impressed with them that they were the obvious choice when we wanted someone to take care of our ongoing maintenance.”



**Albion Property Services** maintenance contracts can be arranged for up to five years

**For further information, visit us at**  
[www.albionoffice.co.uk](http://www.albionoffice.co.uk)  
**or telephone**  
**01227 281281**